GLOBAL INVESTMENT HOLDINGS

Rights Issue

August 2021





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GIH's Rights Issue



| Issued Share Capital | ■ 325,888,409.93 TL |
|--------------------------------------|--|
| Share Capital Increase | ■ 324,111,590.07 TL |
| Upper Limit of Registered Capital | - 650,000,000.00 TL |
| Exercise of Pre-emptive Rights | August 4, 2021 – August 18, 2021 |
| Price of Pre-emptive Rights | GIH's existing shareholders will be able to exercise their pre-emptive rights for the new issued shares at the value of 1.5 TL for 1 lot (100 shares) |
| Cash Injection | With the assumption that all newly issued shares are fully subscribed or otherwise sold on the Stock Exchange, a gross proceeds of 486,167,385TL will be raised from the share capital increase |
| Use of Proceeds | The entire cash raised from the capital increase will be used to pay off debt: To strengthen GIH's capital structure To minimize the financial expenses on profitability by deleveraging To ensure a much healthier financial structure |
| Dividend Distribution | GIH anticipates to distribute dividend starting from FY 2022, provided that the economic backgroud allows |
| | |

Financial Ratios Post Rights Issue (1)



Current Summary Financials

Post Rights Issue Summary Financials

| (mn TL) | 31 March 2021 | (mn TL) | 31 March 2021 |
|------------------------------|---------------|------------------------------|---------------|
| Current Assets | 2,916.4 | Current Assets | 2,916.4 |
| Non-Current Assets | 7,067.0 | Non-Current Assets | 7,067.0 |
| Total Assets | 9,983.3 | Total Assets | 9,983.3 |
| | | | |
| Current Liabilities | 4,473.6 | Current Liabilities | 3,989.0 |
| Non-Current Liabilities | 3,788.7 | Non-Current Liabilities | 3,788.7 |
| Equity | 1,721.0 | Equity | 2,205.6 |
| Total Equity and Liabilities | 9,983.3 | Total Equity and Liabilities | 9,983.3 |
| Net Financial Debt | 3,764.3 | Net Financial Debt | 3,279.7 |
| Net Financial Debt/Assets | 0.38x | Net Financial Debt/Assets | 0.33x |
| Net Financial Debt/Equity | 2.19x | Net Financial Debt/Equity | 1.49x |
| Current Ratio | 0.65x | Current Ratio | 0.73x |
| Liabilities/Assets | 0.83x | Liabilities/Assets | 0.78x |

⁽¹⁾ With the assumption that all newly issued shares are fully subscribed or otherwise sold on the Stock Exchange, a gross proceeds of 486,167,385TL will be raised from the share capital increase, which will predominantly be used to pay off debt at the Holding level, significantly reducing net interest expenses in the following quarters

Debt Position Post Eurobond Refinancing (1)



| Holding standalone debt | TL mn | USD mn |
|---------------------------------------|-------|-----------|
| Eurobond, net | 28 | 3 |
| TL bond | 176 | 21 |
| Secured bank loans | 50 | 6 |
| Secured bank loans | 0 | 0 |
| Secured bank loans | 186 | 22 |
| Secured bank loans | 336 | 40 |
| Gross debt | 776 | 93 |
| Cash and Cash Equivalents | 194 | 23 |
| (I) - Net Financial Debt - standalone | -582 | -70 |

| | TL mn | USD |
|--|----------|------|
| Project Company debt by segment | 12 11111 | mn |
| Ports | 3,406 | 409 |
| Gas | 84 | 10 |
| Power | 505 | 61 |
| Mining | 86 | 10 |
| Real Estate | 189 | 23 |
| Finance | 134 | 16 |
| Gross debt | 4,404 | 529 |
| Cash and Cash Equivalents | 1,223 | 147 |
| (II) - Net Financial Debt - project company -3,182 | | |
| (I) + (II) - Consolidated Net Debt | -3,764 | -452 |

| EBITDA TL mn | EBITDA USD mn | Period |
|-----------------|------------------|-----------------------|
| 437 | 77 | 2019 (exc. Caribbean) |
| 96 | 14 | 2020 |
| 96 | 14 | 2020 |
| 33 | 6 | 2019 |
| 21 | 4 | 2019 |
| 32 | 5 | 2020 |

⁽¹⁾ Q1 2021 figures above reflect the completion of eurobond refinancing

GPH Completes USD 250mn Eurobond Refinancing





Global Liman İşletmeleri A.Ş. ('GLl') succussfully completed the issuance of USD 250mn 8.125% Eurobond with a 7 year-maturity.

Such funds were used to pay off debt to Turkish banks.



The total amount of cash used in connection with thr Eurobond tender offer was USD 44.7mn.

Following the completion of the tender offer, USD 200.3 mn of the notes remained outstanding.

2014

2020

2021

Port Akdeniz was sold to Qterminals for an enterprice value of USD 140mn.

Sales proceeds from such transaction has been used in Eurobond refinancing.



In the context of Eurobond refinacing, GPH has entered into a five-year, senior secured loan agreement for up to \$261 million with the leading global investment firm Sixth Street, managing assets in excess of USD 50bn.

The loan agreement provides for two term loan facilities, an initial five-year term facility of \$186.3m and an additional five-year growth facility of up to \$75.0m, adding up to USD 261.3mn. Net proceeds from the initial facility was used in eurobond refinancing; while 8.125% interset rate of the Eurobond has been decreased to 5.25%.



Ports business' Eurobond financing from abroad in 2014 to pay off debt to Turkish banks, has been completely refinanced partially from the sales proceeds of Port Akdeniz to Qterminals, and partially from the loan agreements signed with Sixth Street; entire amount having been refinanced from international sources.

GIH Action Plan until the end of 2021



Q1 -2021 Sale of Port Akdeniz ▶ 1.0bn TL Enterprise Value ▶ January 2021 Naturelgaz IPO 15.5bn TL total demand and 293mn TL ▶ March 2021 Q2 - 2021 Offer Size (127mn TL - GIH proceeds) **GPH Eurobond Refinancing** Refinanced at interest costs lower than ▶ July 2021 Eurobond with a 5 year maturity **GIH's Share Capital Increase** Q3 - 2021 486mn TL Issue Size ► August 2021 **Consus Energy IPO** > 500mn TL IPO size Q3 - Q4 2021 **Global Financial Services Holding Establishment** Q4 - 2021 ▶ A new HoldCo to contain IPY, GMD, and ▶ Q4, 2021 a listed venture capital firm (GSYO)

Global Financial Services Holding



Global Financial Services Holdings*

- A new HoldCo to be established and existing assets of GIH operating in financial services industry to be placed under the company
- Option for majority ownership of IPY will be exercised
- A new GSYO will be established under GFH

Establishing a new financial holding company ("GFSH") and collecting Global Menkul, IPY and the new GSYO will create synergies among the companies and generate tremendous amount of value

Global Menkul

- Established in 1990, among the top 15 brokerage companies in terms of brokerage revenues in the Turkish market
- Provides brokerage and asset management (GMD Portföy) services to domestic and international clients
- Large and established client base

IPY

- Merged with Actus in 2020
- Largest independent asset management company in Turkey
- Solid institutional client base (e.g. pension funds etc.)

Global Girisim Sermayesi Ortaklığı (GSYO)

- Will invest into start-ups, small and mid market companies
- Estimated IPO in 2023





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